POPULAR NEW 2016 MODELS ROLLING INTO AREA DEALERSHIPS

By Sally Rummel
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It’s beginning to look like 2016 is going to be another banner year for auto sales.

At least 40 new and refreshed vehicles are heading our way for 2016, according to forbes.com. Local dealerships in Fenton are gaining momentum as they push out the 2015s with record-breaking lease deals and herald in newcomers to their showrooms.

Matt Lasco of Lasco Ford is excited about the all new 2016 Explorer Sport Package, featuring a high performance motor, wheel upgrade and appearance facelift. “This vehicle sets itself apart from any other Explorer,” said Lasco.

Lasco’s most popular truck, the F-150, was all new in 2015, but this year’s “refreshed” 2016 model boasts a whole new package, the Pro Trailer Backup Assist, an automatic trailer parking system.

This system consists of software and a control knob on the dashboard. Once it’s activated, the driver takes his or her hands off the steering wheel, turns the knob in the direction the trailer needs to

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8 TIPS FOR CHOOSING A MECHANIC

HERE’S WHAT TO LOOK FOR IN FINDING A QUALITY REPAIR SHOP FOR YOUR VEHICLE

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If you’re new to the area or want to check out a different auto mechanic, now’s the time to begin your search for the right repair shop to meet your and your vehicle’s needs for service and maintenance.

Here are some things you should look for in selecting a new repair shop, according to consumerreports.com.

1. FIND A SHOP OR DEALERSHIP for your brand of car. Those that focus on your type of vehicle are more likely to have the latest training and equipment to fix your vehicle.

2. ASK YOUR FAMILY AND FRIENDS. Seek recommendations from those who have a vehicle similar to yours.


4. CHECK THE BETTER BUSINESS BUREAU (www.bbb.org) to find out which shops to avoid because of consumer complaints. According to the BBB, auto repair shops rank 12th on the bureau’s list of common complaints.

5. CHECK FOR CERTIFICATION. Your mechanic and shop should be certified by the National Institute for Automotive Service Excellence, or ASE.

6. GIVE THE SHOP A TRYOUT. Before your car needs a big repair, try out a local shop for smaller repairs or maintenance items, to see how you like it.

7. ASK ABOUT WARRANTIES. What kind of guarantees does the shop give on repair work? Warranties can vary greatly among shops, so ask ahead of time, using a common repair like brakes as your guide.

8. MAKE SURE THE SHOP IS CONVENIENT. Its hours need to work with your schedule, and you need to know what the transportation options are after you drop off your vehicle.
2016 MODELS
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2015 GMC SIERRA 4X4 SLE

This vehicle (2016 Ford Explorer Sport) sets itself apart from any other Explorer.”
Matt Lasco
Lasco Ford

“Go and let the truck automatically steer it into place. “It makes backing up automatic, so easy and simple,” said Lasco.

Lasco said that two performance vehicles will be getting a lot of attention this year, the Focus RS and the Mustang Shelby GT350.

“The Focus RS is a European-themed performance version Focus,” said Lasco. “It’ll probably be the best performer in its class.”

The new Focus RS features a first-ever stall recovery feature. Rather than having to manually restart the engine after a stall, the driver simply presses the clutch and it restarts, with no need to even shift the car into neutral.

The Mustang Shelby GT350 and the 350R take off where the Boss 302 left off, according to caranddriver.com. “These are top-of-the-line collector’s cars,” said Lasco. “Ford’s only building hundreds each quarter, instead of high production volume.”

The Ford Fusion, Escape and Edge were all refreshed in 2015 and their high resale value is creating “the most aggressive leasing we’ve ever seen,” said Lasco.

In addition to new models coming in to Lasco Ford, this dealership is welcoming a completely remodeled showroom to display them. “We’ll be doing a soft opening in early November and expect to be fully operational by the first week of December,” said Lasco.

With low gas prices and low interest rates, trucks and SUVs remain huge sellers at Randy Wise GMC Buick. “Trucks are always popular,” said Sales Manager Lisa Consiglio. “We are leasing 2015 Acadia, Yukons and Terrains with some of our best deals until the end of the month. Our new 2016 Acadia and Canons are coming in.”

The all-new 2016 Buick Cascada luxury convertible is Buick’s first convertible after 25 years. It’s a redesigned version of the previous Buick Reatta, with upgrades in interior and exterior designs and fine-tuned suspension and powerful engine for better performance, more comfortable ride, handling and better fuel efficiency. Its planned release date is last quarter 2015, and Consiglio is waiting for it for the Randy Wise showroom.

Vic Canever Chevrolet is gearing up for a number of new 2016 vehicles, according to New Car Sales Manager Jeff Canever.

The 2016 Chevy Volt may not be an exciting performance car or luxury sedan, but this new second-generation Volt rolls into the showroom with everything new, including the hybrid drive system, transmission, interior and exterior.

EPA range for pure electric driving is now 53 miles, a 40 percent increase over prior models.

The 2016 Chevrolet Malibu is presenting a totally new body and includes safety features like Teen Driver Alert, which allows parents to set driving parameters for their new drivers. “If the teen driver goes over the line a specified number of times or exceeds the speed limit, this system will alert the parents,” said Canever.

The Chevy Colorado has reinvented the midsize pickup from the frame up. An all new turbo-diesel has been added to the engine to provide the fastest turn ratio.

The 2016 Ram Rebel is one of the most anticipated new models driving into the Hall Chrysler Jeep Dodge Ram dealership. With bold interior and exterior styling, this new model is adding a lot of excitement to the Ram brand, according to General Manager Tim Hall.

Also new to the Jeep line-up for 2016 is the Jeep Renegade. “It’s smaller, with front-wheel or all-wheel drive,” said Hall. “It comes with a removable top, making it a neat looking four-wheel drive Jeep. At under $20,000, it will appeal to a younger buyer.”

2016 BUCK ENCORE
FRONT WHEEL DRIVE, BACKUP CAMERA, BLUETOOTH, 18” ALUMINUM WHEELS, SATELLITE RADIO, MORE!
$139/MONTH*

2015 BUCK LACROSSE
LEATHER, HEATED MIRRORS, REAR CAMERA, REMOTE START, BLUETOOTH, MORE!
$239/MONTH*

2016 BUCK REGAL
KEYLESS ENTRY, IntelliLink, SIRIUS XM RADIO, REAR CAMERA, MORE!
$189/MONTH*

*$1 DOWN* WITH LEASE CONQUEST OR $150 DOWN* WITH LEASE LOYALTY SEE DEALER FOR DETAILS.

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GET OUT OF YOUR LEASE NOW
WE WILL GIVE YOU $750 LEASE LOYALTY OR $1500 FOR A COMPETITIVE LEASE!

4 YEAR, 50,000 MILE BUMPER TO BUMPER WARRANTY

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FRONT WHEEL DRIVE, BACKUP CAMERA, BLUETOOTH, 18” ALUMINUM WHEELS, SATELLITE RADIO, MORE!

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EVERYTHING ON WHEELS

3000 Owen Rd. @ US-23 in Fenton
www.Canever.com • Toll Free 1-855-388-0328

SALES HOURS
Mon, Tues & Thurs: 8:30am - 8pm
Wed & Fri: 8:30am - 6pm
Saturday: 10am - 4pm • Sunday: CLOSED

SERVICE HOURS
Monday: 7:00am - 8pm
Tues - Fri: 7-00am - 6pm
Saturday: 8am - 2pm • Sunday: CLOSED

odie-drivefor

For each post tagged with #IDriveFor on Twitter or Instagram (October 1-31, 2015), Chevrolet will donate $5.00 to the American Cancer Society (up to $130,000).

#IDriveFor

Stop into Vic Canever and take your photo with the “I DRIVE FOR...” frame

Socktober
Help us reach our goal of 5000 items!
Join students from local schools to help children in foster care by donating New Socks, Underwear & Pajamas for the month of October.

IT’S TRUCK MONTH
The Chevrolet Silverado is the #1 Selling Truck in the Midwest!

2015 CHEVROLET SILVERADO 1500 Double Cab, 4WD Stk#1430142T
$129 PER MONTH* LEASE

2015 CHEVROLET EQUINOX DEMO
$129 PER MONTH* LEASE

2016 CHEVROLET CRUZE LT
$58 PER MONTH* LEASE

2015 CHEVROLET MALIBU LS DEMO
$64 PER MONTH* LEASE

2016 CHEVROLET COLORADO EXT. CAB
$246 PER MONTH* LEASE

2016 CHEVROLET Traverse
$243 PER MONTH* LEASE

2015 CHEVROLET TRAX
$106 PER MONTH* LEASE

2016 CHEVROLET MALIBU
$163 PER MONTH* LEASE

2015 CHEVROLET EQUINOX LT DEMO
$22,165

2015 CHEVROLET SILVERADO 1500 Crew Cab, 4x4 Stk#1330526B
$11,093

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